0

-10

-20 -30

Jul/Aug/Sep

Current Year

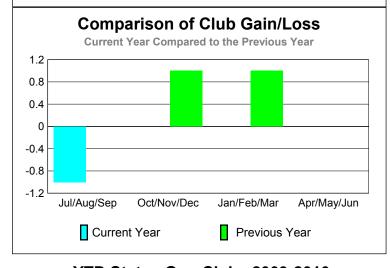


GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

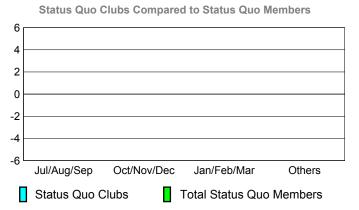
		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	1	-2	-1	0
Oct/Nov/Dec	1	0	0	0	1
Jan/Feb/Mar	1	0	0	0	1
Apr/May/Jun	0	0	0	0	0
Totals	2	1	-2	-1	2

CLUBS

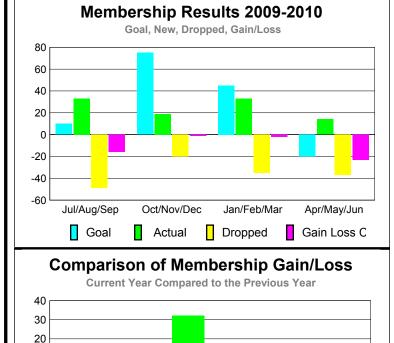
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 8.0 0.4 -0.4 -0.8 -1.2 -1.6 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP </u>	
		Member	ship Resul	ts	Membership
		200	9-2010		2008-2009
	Net	Actual	Actual	Gain/	Gain/
74 (1	Memb	New	Dropped	Loss of	Loss of
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	10	33	-49	-16	3
Oct/Nov/Dec	75	19	-20	-1	32
Jan/Feb/Mar	45	33	-35	-2	17
Apr/May/Jun	-20	14	-37	-23	-25
Totals	110	99	-141	-42	27

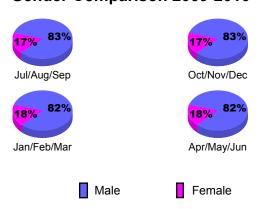


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-20

-40

-60

Jul/Aug/Sep

Current Year



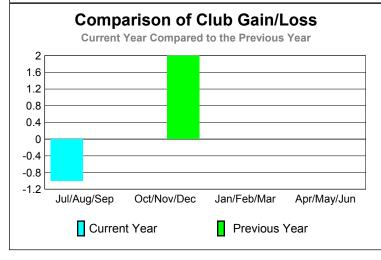
GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

Clubs

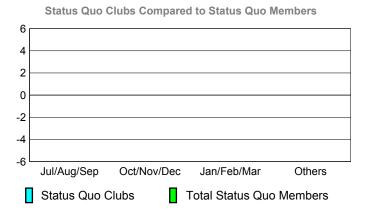
		200		2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	-1	-1	0
Oct/Nov/Dec	0	0	0	0	2
Jan/Feb/Mar	1	0	0	0	0
Apr/May/Jun	1_	1_	-1	0	0
Totals	3	1	-2	-1	2

CLUBS Club Results

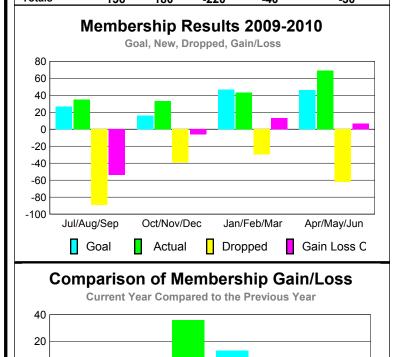
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM	BERSH	IIP	
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	27	35	-89	-54	-2
Oct/Nov/Dec	16	33	-39	-6	36
Jan/Feb/Mar	47	43	-30	13	-21
Apr/May/Jun	46	69	-62	7	-43
Totals	136	180	-220	-40	-30

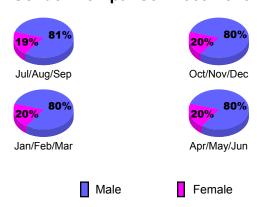


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-12

-16

-20

-24

Jul/Aug/Sep

Current Year

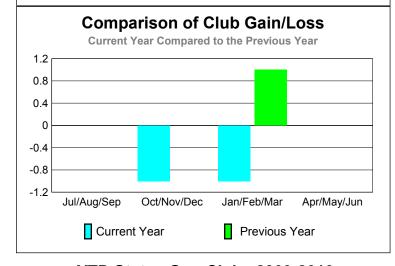


GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

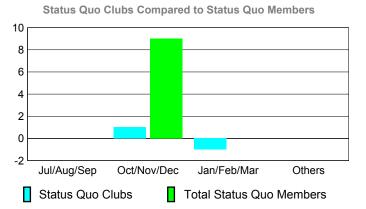
Clubs

		200	2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	-1	-1	0
Jan/Feb/Mar	0	0	-1	-1	1
Apr/May/Jun	0	0	0	0	0
Totals	0	0	-2	-2	1

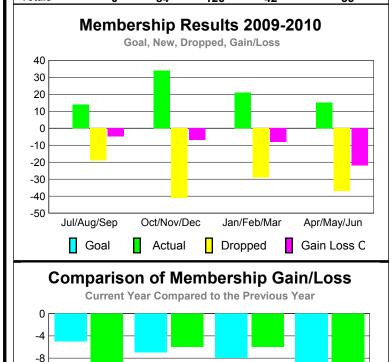
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss -0 -0.2 -0.4 -0.6 -0.8 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual



YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -19 -5 -10 0 14 Oct/Nov/Dec 0 34 -41 -7 -6 Jan/Feb/Mar -29 -8 -6 0 21 Apr/May/Jun 15 -37 -22 -13 0 Totals 84 -126 -42 -35

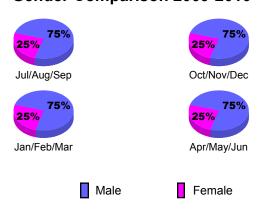


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



0 -10

-20 -30

Jul/Aug/Sep

Current Year



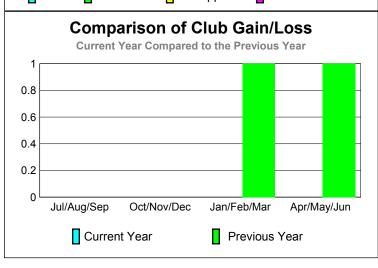
Totals

GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

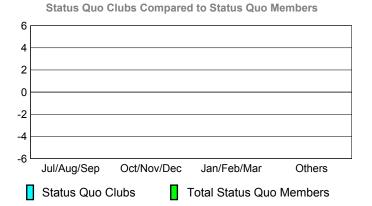
		<u>Club</u> 200		Clubs 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	1	0	0	0	1
Apr/May/Jun	0	1	-1	0	1

CLUBS

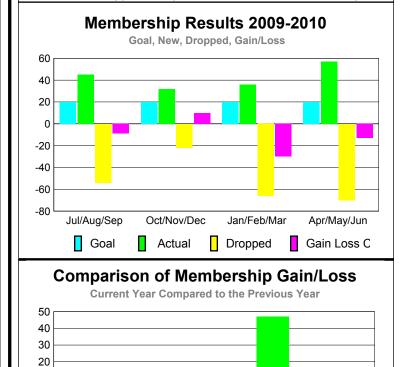
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss								
1.2								
0.8								
0.4								
0								
-0.4								
-0.8								
-1.2	Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others							
	Goal Actual Dropped Gain Loss C							



YTD Status Quo Clubs 2009-2010



<u> </u>						
		Member	<u>ship</u> Result	ts	<u>Membership</u>	
		200	2008-2009			
	Net	Actual	Actual	Gain/	Gain/	
	Memb	New	Dropped	Loss of	Loss of	
Month	<u>Goal</u>	<u>Memb</u>	Memb	<u>Memb</u>	<u>Memb</u>	
Jul/Aug/Sep	20	45	-54	-9	-23	
Oct/Nov/Dec	20	32	-22	10	-3	
Jan/Feb/Mar	20	36	-66	-30	47	
Apr/May/Jun	20	57	-70	-13	5	
Totals	80	170	-212	-42	26	

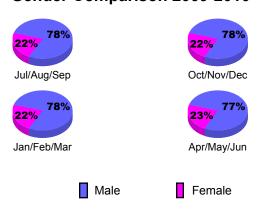


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun





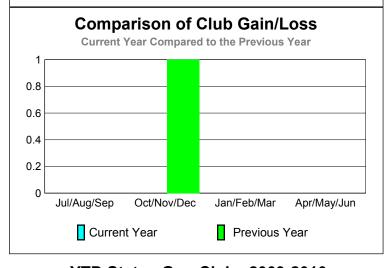
GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

Clubs

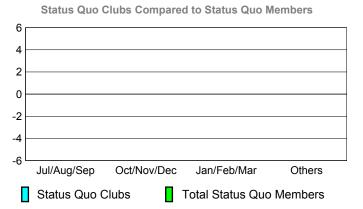
		200		2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	0	0	0
Oct/Nov/Dec	0	0	0	0	1
Jan/Feb/Mar	1	0	0	0	0
Apr/May/Jun	1	0	0	0	0
Totals	3	0	0	0	1

CLUBS Club Results

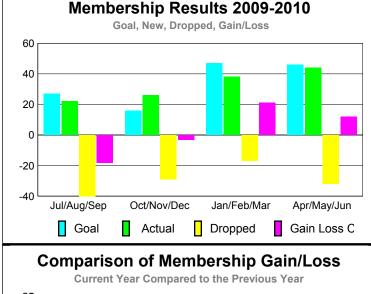
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

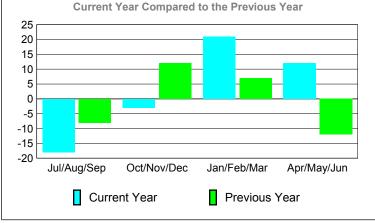


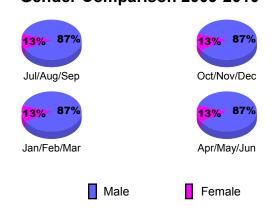
YTD Status Quo Clubs 2009-2010



		MEM	BERSH	ПР	
		Member	<u>Membership</u>		
		200	9-2010		2008-2009
	Net	Actual	Actual	Gain/	Gain/
34 (1	Memb	New	Dropped	Loss of	Loss of
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	27	22	-40	-18	-8
Oct/Nov/Dec	16	26	-29	-3	12
Jan/Feb/Mar	47	38	-17	21	7
Apr/May/Jun	46	44	-32	12	-12
Totals	136	130	-118	12	<u>-1</u>







30 20

10 0

-10

-20

Jul/Aug/Sep

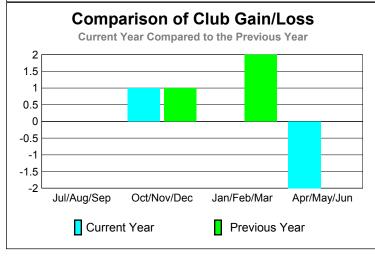
Current Year



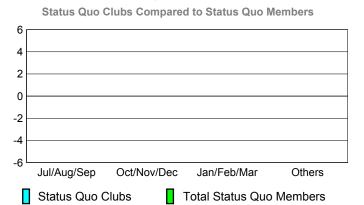
GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

CLUBS							
		<u>Club</u>	Results		<u>Clubs</u>		
		200		2008-2009			
	New	Actual	Actual	Gain/	Gain/		
	Club	New	Dropped	Loss of	Loss of		
Month	Goal	Clubs	Clubs	Clubs	<u>Clubs</u>		
Jul/Aug/Sep	1	0	0	0	0		
Oct/Nov/Dec	1	1	0	1	1		
Jan/Feb/Mar	0	0	0	0	2		
Apr/May/Jun	1	0	-2	-2	0		
Totals	3	1	-2	-1	3		

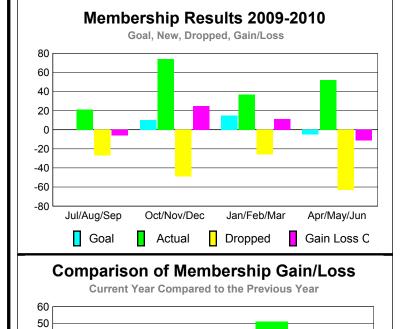
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 8.0 0.4 -0.4 -0.8 -1.2 -1.6 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM	<u>IIP </u>		
		Member	<u>ship</u> Result	ts	<u>Membership</u>
		200	9-2010		2008-2009
Month	Net Memb Goal	Actual New Memb	Actual Dropped Memb	Gain/ Loss of Memb	Gain/ Loss of Memb
Jul/Aug/Sep	0	21	-27	-6	-10
Oct/Nov/Dec	10	74	-49	25	7
Jan/Feb/Mar	15	37	-26	11	51
Apr/May/Jun	-5	52	-63	-11	5
Totals	20	184	53		

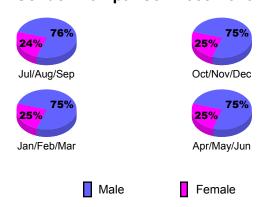


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-5 -10

-15 -20

Jul/Aug/Sep

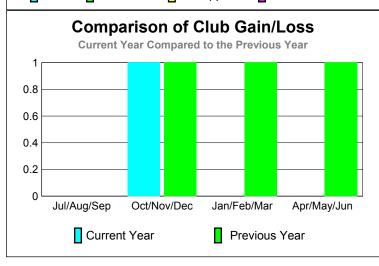
Current Year



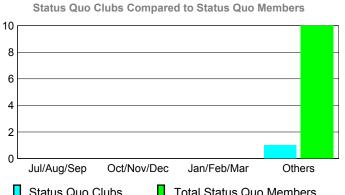
GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

		<u>Club</u> 200	<u>Clubs</u> 2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	3	2	-1	1	1
Jan/Feb/Mar	0	0	0	0	1
Apr/May/Jun	0	0	0	0	1
Totals	3	2	-1	1	3

Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 3 2.5 2 1.5 0.5 n -0.5 -1 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

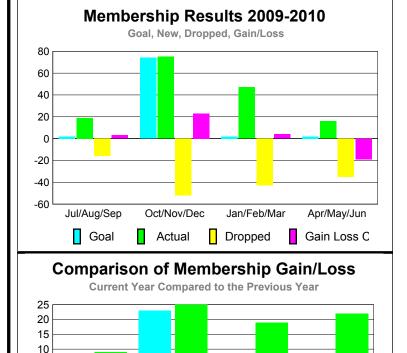


YTD Status Quo Clubs 2009-2010



Status Quo Clubs Total Status Quo Members

		MIN	DERIVE			
		Member	ts	<u>Membership</u>		
	2009-2010					
	Net	Actual	Actual	Gain/	Gain/	
	Memb	New	Dropped	Loss of	Loss of	
Month	Goal	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	
Jul/Aug/Sep	2	19	-16	3	9	
Oct/Nov/Dec	74	75	-52	23	25	
Jan/Feb/Mar	2	47	-43	4	19	
Apr/May/Jun	2	16	-35	-19	22	
Totals	80	157	-146	11	75	

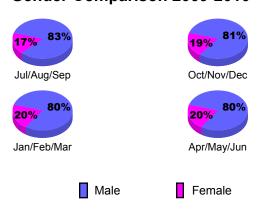


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun





Apr/May/Jun

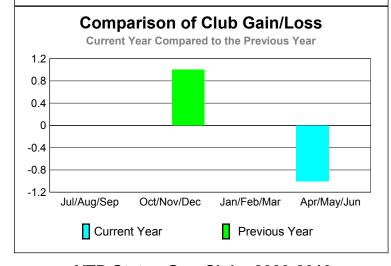
Totals

GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

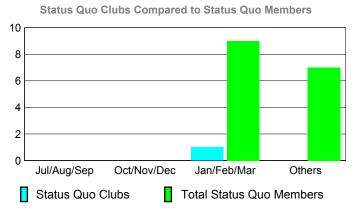
0

		C	LUBS		
		Club		<u>Clubs</u>	
		200	2008-2009		
	New	Actual	Actual	Gain/	Gain/
	Club	New	Dropped	Loss of	Loss of
Month	<u>Goal</u>	<u>Clubs</u>	<u>Clubs</u>	<u>Clubs</u>	<u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	1
Jan/Feb/Mar	0	0	0	0	0

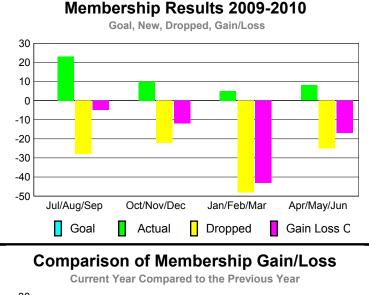
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss -0 -0.2 -0.4 -0.6-0.8 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Gain Loss C Goal Dropped Actual

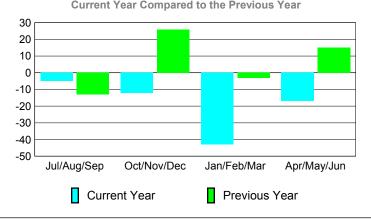


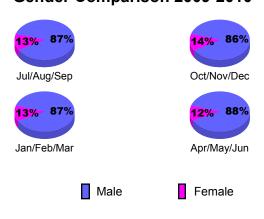
YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -28 -5 0 23 -13 Oct/Nov/Dec 0 10 -22 -12 26 Jan/Feb/Mar -48 -43 -3 0 Apr/May/Jun -25 -17 15 0 8 Totals 46 -123 -77 25







15 10

5

-5 -10

Jul/Aug/Sep

Current Year



GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

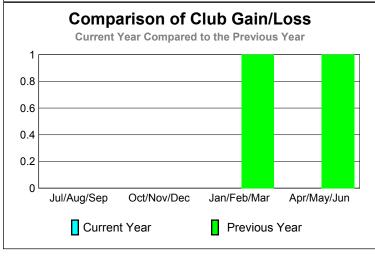
Clubs

		200	9-2010		2008-2009
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	0	0	0	1
Apr/May/Jun	1	0	0	0	1
Totals	2	0	0	0	2

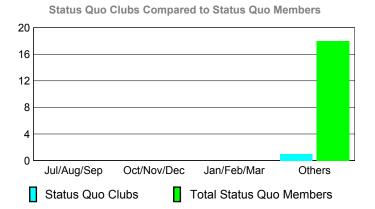
CLUBS

Club Results

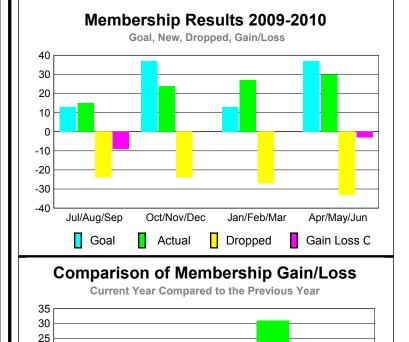
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -24 -6 13 15 -9 Oct/Nov/Dec 37 24 -24 0 15 Jan/Feb/Mar 27 -27 0 31 13 Apr/May/Jun 37 30 -33 -3 17 Totals 100 96 -108 -12 57

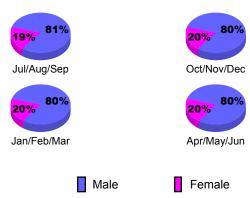


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



0 -5

-10

-15 -20

-25 -30

Jul/Aug/Sep

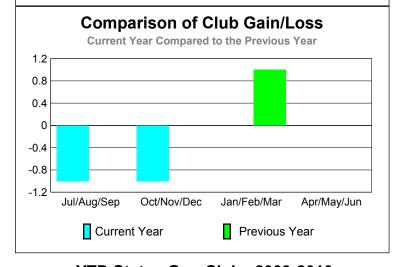
Current Year



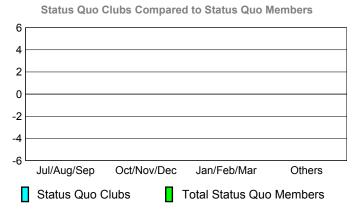
GMT: STEVEN D SHERER Location: OHIO GMT CA: 1

			Results 9-2010		<u>Clubs</u> 2008-2009
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-1	-1	0
Oct/Nov/Dec	1	1	-2	-1	0
Jan/Feb/Mar	0	0	0	0	1
Apr/May/Jun	1	0	0	0	0
Totals	2	1	-3	-2	1

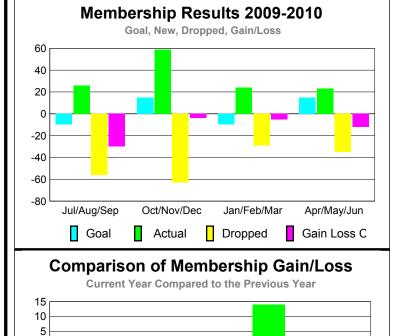
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 -0.4 -0.8 -1.2 -1.6 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM	BERSH	ПР	
		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	-10	26	-56	-30	-20
Oct/Nov/Dec	15	59	-63	-4	-18
Jan/Feb/Mar	-10	24	-29	-5	14
Apr/May/Jun	15	23	-35	-12	-6
Totals	10	132	-183	-51	-30

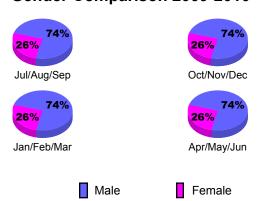


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



Apr/May/Jun

Totals

21

41

127



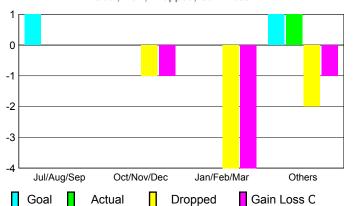
Totals

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

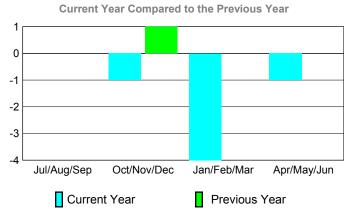
		<u>Club</u> 200	<u>Clubs</u> 2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	0	0	0
Oct/Nov/Dec	0	0	-1	-1	1
Jan/Feb/Mar	0	0	-4	-4	0
Apr/May/Jun	1	1	-2	-1	0

CLUBS

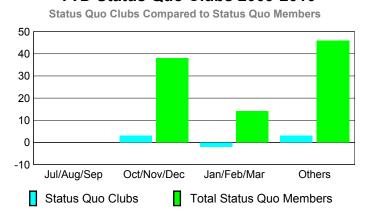
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss



Comparison of Club Gain/Loss



YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -43 -24 65 -4 19 Oct/Nov/Dec -3 19 -70 -51 12 Jan/Feb/Mar -102 -54 -2 -1 48

-60

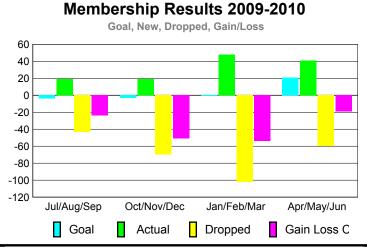
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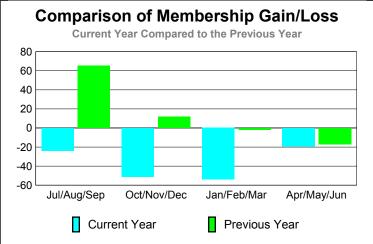
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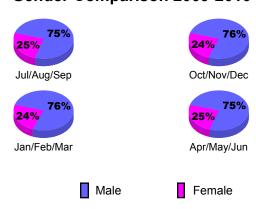
-148

-17

58









GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

0

0

0

Club Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 6 Oct/Nov/Dec 0 0 0 0 0

CLUBS

Jan/Feb/Mar	0	0	0	0				
Apr/May/Jun	0	0	0	0				
Totals	6	0	0	0				
Club Results 2009-2010								

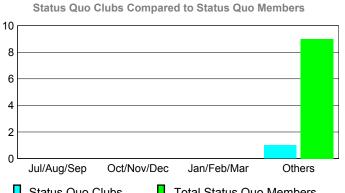


Comparison of Club Gain/Loss **Current Year Compared to the Previous Year** 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Apr/May/Jun Jan/Feb/Mar

YTD Status Quo Clubs 2009-2010

Previous Year

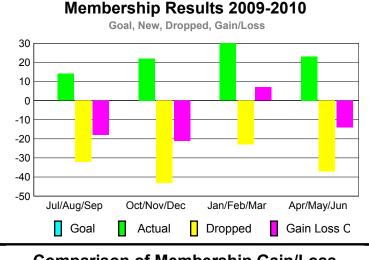
Current Year

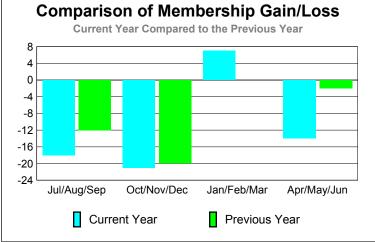


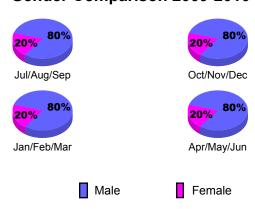
Status Quo Clubs Total Status Quo Members

		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb Goal	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	0	14	-32	-18	-12
Oct/Nov/Dec	0	22	-43	-21	-20
Jan/Feb/Mar	0	30	-23	7	0
Apr/May/Jun	0	23	-37	-14	-2
Totals	0	89	-135	-46	-34

MEMBERSHIP







0

-5 -10

-15

-20

Jul/Aug/Sep

Current Year



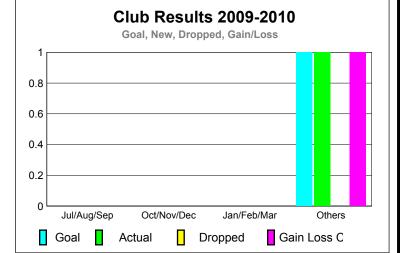
Apr/May/Jun

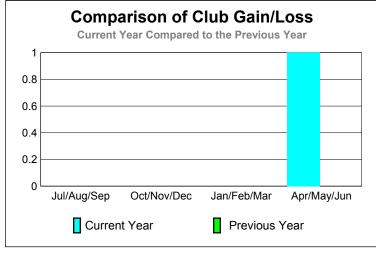
Totals

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

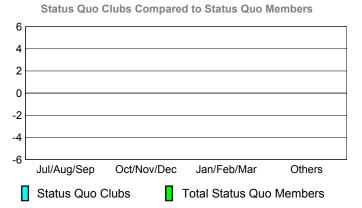
			<u>LUBS</u>		
		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New Clubs	Actual Dropped Clubs	Gain/ Loss of Clubs	Gain/ Loss of Clubs
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0

0

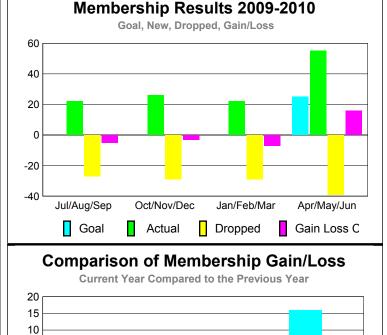




YTD Status Quo Clubs 2009-2010



		MEM	<u>BBRSH</u>	<u> </u>	
		Member	<u>ship</u> Resul	ts	<u>Membership</u>
		200	9-2010		2008-2009
	Net	Actual	Actual	Gain/	Gain/
	Memb	New	Dropped	Loss of	Loss of
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>
Jul/Aug/Sep	0	22	-27	-5	-19
Oct/Nov/Dec	0	26	-29	-3	-20
Jan/Feb/Mar	0	22	-29	-7	-5
Apr/May/Jun	25	55	-39	16	-8
Totals	25	125	-124	1	-52

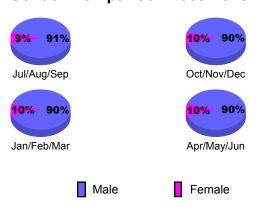


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-5

-10

-15 -20

-25 -30

Jul/Aug/Sep

Current Year



Jan/Feb/Mar

Apr/May/Jun

Totals

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

		C	LUBS		
		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	0	0	0

0

0

0

0

0

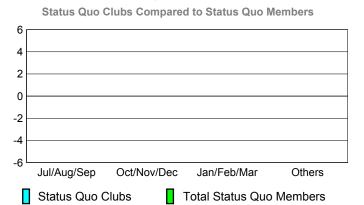
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0

	Club Results 2009-2010 Goal, New, Dropped, Gain/Loss					
1						
0.8						
0.6						
0.4			_			
0.2						
0	Jul/Aug/Sep	Oct/Nov/Dec	Jan/Feb/Mar	Others		
	Goal Actual Dropped Gain Loss C					

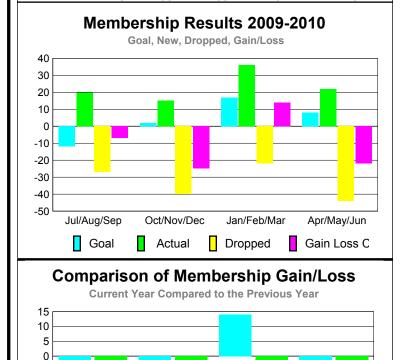
Comparison of Club Gain/Loss Current Year Compared to the Previous Year Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Current Year Previous Year

YTD Status Quo Clubs 2009-2010



		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	-12	20	-27	-7	-29
Oct/Nov/Dec	2	15	-40	-25	-15
Jan/Feb/Mar	17	36	-22	14	-10
Apr/May/Jun	8	22	-44	-22	-24
Totals	15	93	-133	-40	-78

MEMBERSHIP

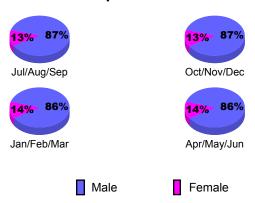


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



0

-20

-40 -60

Jul/Aug/Sep

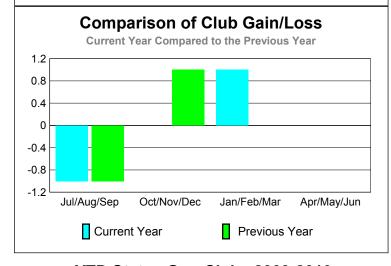
Current Year



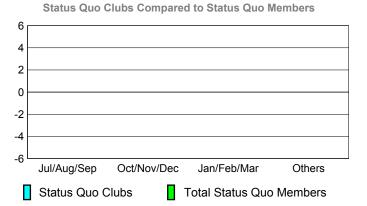
GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-1	-1	-1
Oct/Nov/Dec	0	0	0	0	1
Jan/Feb/Mar	0	1	0	1	0
Apr/May/Jun	0	0	0	0	0
Totals	0	1	-1	0	0

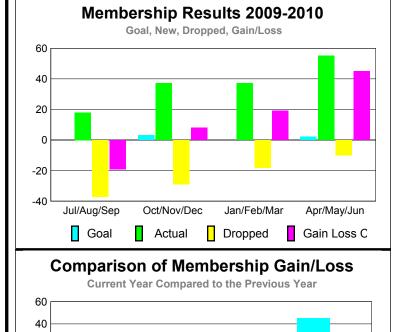
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP </u>	
		Member	<u>ship</u> Result	ts	Membership
		200	9-2010		2008-2009
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	0	18	-37	-19	-45
Oct/Nov/Dec	3	37	-29	8	-15
Jan/Feb/Mar	0	37	-18	19	16
Apr/May/Jun	2	55	-10	45	14
Totals	5	147	-94	53	-30

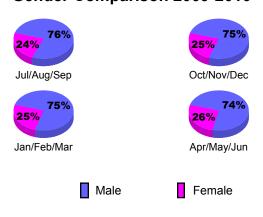


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun





Apr/May/Jun

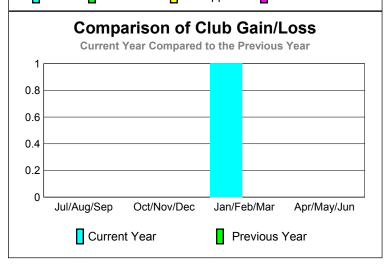
Totals

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

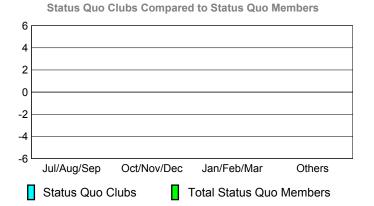
CLUBS					
		Club	<u>Clubs</u> 2008-2009		
Month	New Club Goal	Actual New Clubs	Actual Dropped Clubs	Gain/ Loss of Clubs	Gain/ Loss of Clubs
Jul/Aug/Sep	<u>30ai</u> 1	0	0	0	0
Oct/Nov/Dec	0	Ö	0	0	0
Jan/Feb/Mar	0	1	0	1	0

0

Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

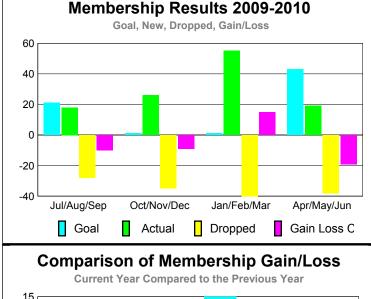


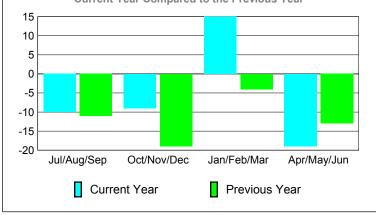
YTD Status Quo Clubs 2009-2010

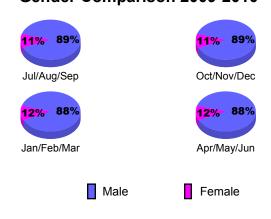


		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	21	18	-28	-10	-11
Oct/Nov/Dec	1	26	-35	-9	-19
Jan/Feb/Mar	1	55	-40	15	-4
Apr/May/Jun	43	19	-38	-19	-13
Totals	66	118	-141	-23	-47

MEMBERSHIP





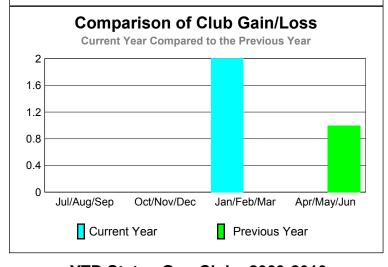




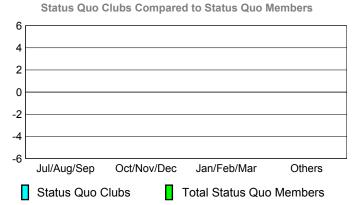
GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

		<u>Club</u> 200		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	2	0	2	0
Apr/May/Jun	1	1 0 0 0		1	
Totals	1	2	0	2	1

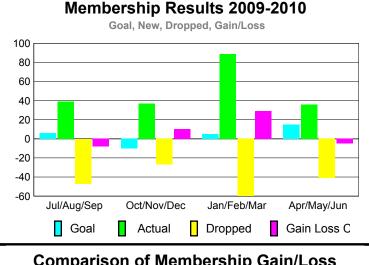
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 2 1.6 1.2 0.8 0.4 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual

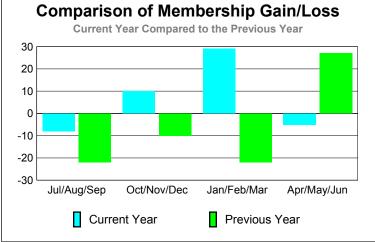


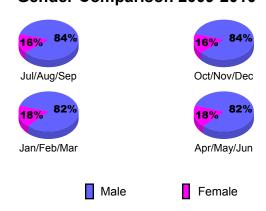
YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 6 -47 -8 -22 39 Oct/Nov/Dec -10 37 -27 10 -10 Jan/Feb/Mar 89 -60 29 -22 5 Apr/May/Jun 15 36 -41 -5 27 Totals -27 201 -175 26







0 -5

-10

-15 -20

Jul/Aug/Sep

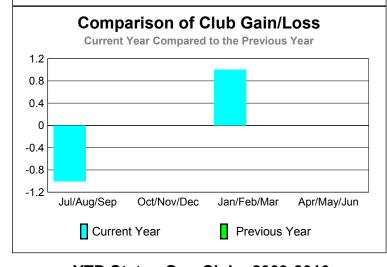
Current Year



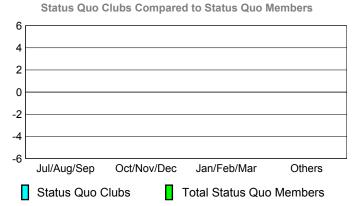
GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

		<u>Club</u> 200		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-1	-1	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	1	1	0	1	0
Apr/May/Jun	0	0	0	0	0
Totals	1	1	-1	0	0

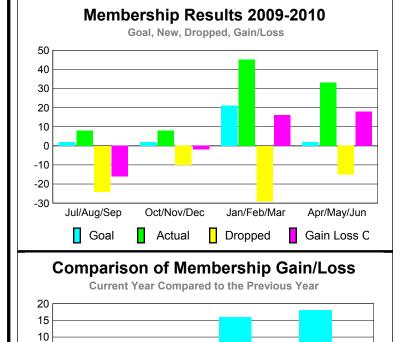
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP </u>	
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	2	8	-24	-16	0
Oct/Nov/Dec	2	8	-10	-2	-9
Jan/Feb/Mar	21	45	-29	16	-14
Apr/May/Jun	2	33	-15	18	3
Totals	27	94	-78	16	-20

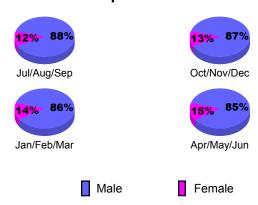


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-5

-10 -15

-20 -25

Jul/Aug/Sep

Current Year



Apr/May/Jun

Totals

0

0

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

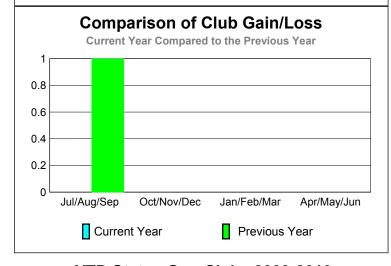
CLUBS Club Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 1 0 1 Oct/Nov/Dec 0 0 0 0 Jan/Feb/Mar 0 0 0 0

0

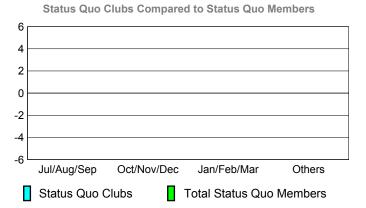
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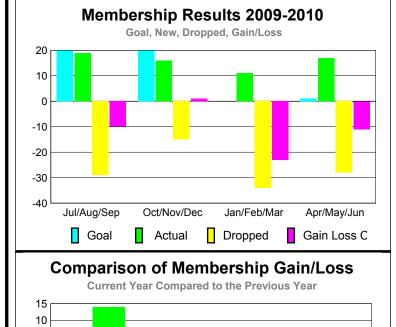
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM	BERSH	<u>IIP </u>	
		Member	<u>ship</u> Result	ts	<u>Membership</u>
		200	9-2010		2008-2009
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	20	19	-29	-10	14
Oct/Nov/Dec	20	16	-15	1	-3
Jan/Feb/Mar	0	11	-34	-23	4
Apr/May/Jun	1	17	-28	-11	-3
Totals	41	63	-106	-43	12

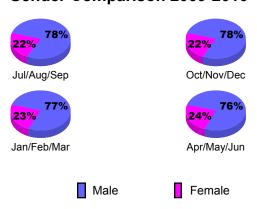


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



n

-5 -10

-15

-20

-25

Jul/Aug/Sep

Current Year

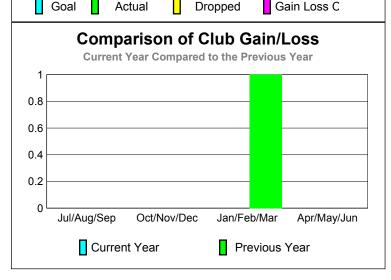


Totals

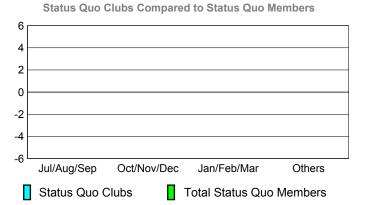
GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

		<u>Club</u> 200		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	1	0	0	0	1
Apr/May/Jun	0	0	0	0	0

Club Results 2009-2010 Goal, New, Dropped, Gain/Loss							
1							
0.8							
0.6							
0.4							
0.2							
0							
_	Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others						
Goal Actual Dropped Gain Loss C							

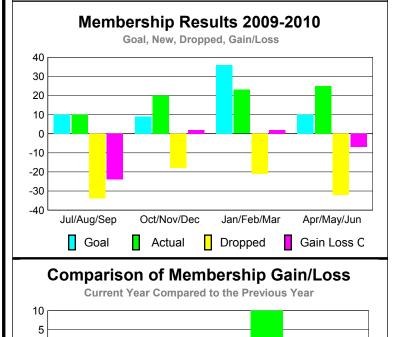


YTD Status Quo Clubs 2009-2010



		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	10	10	-34	-24	-14
Oct/Nov/Dec	9	20	-18	2	-2
Jan/Feb/Mar	36	23	-21	2	10
Apr/May/Jun	10	25	-32	-7	-8
Totals	65	78	-105	-27	-14

MEMBERSHIP

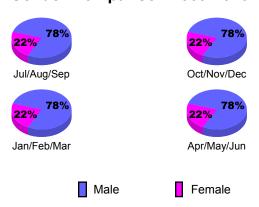


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



Jan/Feb/Mar

Apr/May/Jun

Totals



Apr/May/Jun

Totals

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009				
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>			
Jul/Aug/Sep	0	0	0	0	0			
Oct/Nov/Dec	1	0	0	0	0			
Jan/Feb/Mar	0	1	0	1	0			

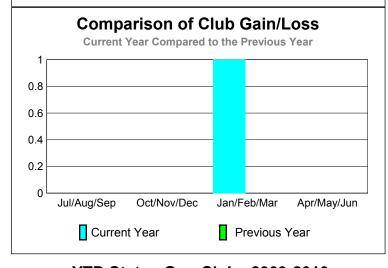
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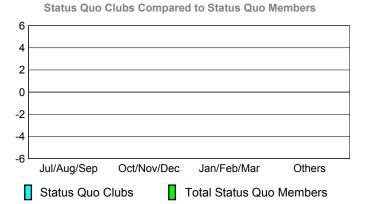
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Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 7 -29 -5 -18 24 Oct/Nov/Dec 27 21 -24 -3 -10

-36

-34

-123

6

-25

-27

42

9

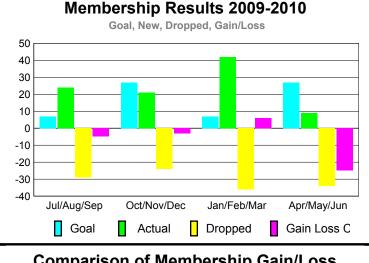
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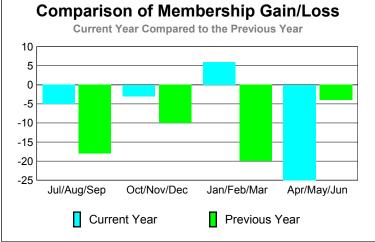
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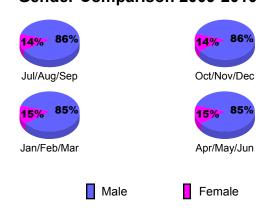
-20

-4

-52







-10

-20

-30

-40

Jul/Aug/Sep

Current Year



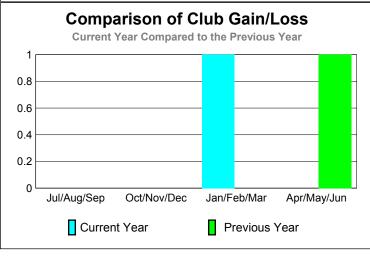
Totals

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

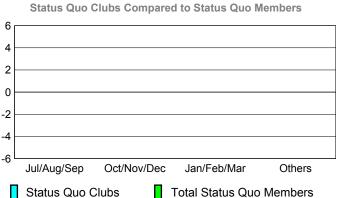
		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	1	0	1	0
Apr/May/Jun	0	0	0	0	1

CLUBS

Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 0.8 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

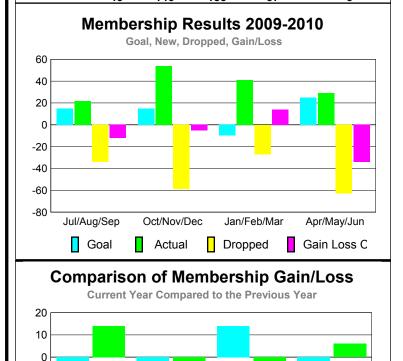


YTD Status Quo Clubs 2009-2010



Total Status Quo Members

			DEROI		
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb Goal	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	15	22	-34	-12	14
Oct/Nov/Dec	15	54	-59	-5	-14
Jan/Feb/Mar	-10	41	-27	14	-9
Apr/May/Jun	25	29	-63	-34	6
Totals	45	146	-183	-37	-3

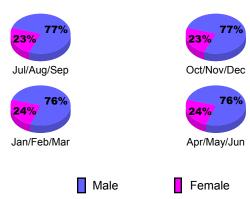


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-10 -15

-20

-25

-30

Jul/Aug/Sep

Current Year



Apr/May/Jun

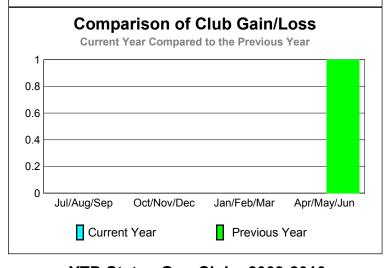
Totals

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

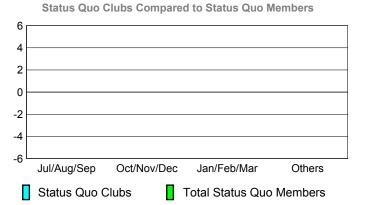
		C C	LUBS			l
		Club	<u>Clubs</u>			
		200	2008-2009	l		
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	
Jul/Aug/Sep	0	0	0	0	0	l
Oct/Nov/Dec	1	0	0	0	0	
Jan/Feb/Mar	0	0	0	0	0	l

0

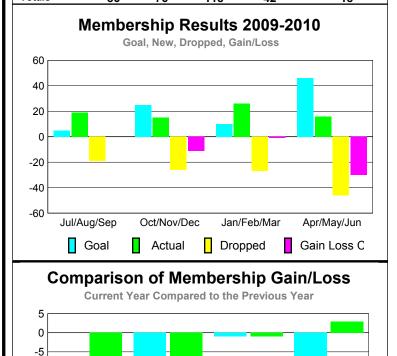
		ub Results pal, New, Dropp	S 2009-2010 ed, Gain/Loss				
1							
0.8							
0.6							
0.4							
0.2							
0							
Ü	Jul/Aug/Sep	Oct/Nov/Dec	Jan/Feb/Mar	Others			
	Goal Actual Dropped Gain Loss C						



YTD Status Quo Clubs 2009-2010



		IVIII VIVII.			
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb Goal	Actual New Memb	Actual Dropped Memb	Gain/ Loss of Memb	Gain/ Loss of Memb
Jul/Aug/Sep	5	19	-19	0	<u>-7</u>
Oct/Nov/Dec	25	15	-26	-11	-13
Jan/Feb/Mar	10	26	-27	-1	-1
Apr/May/Jun	46	16	-46	-30	3
Totals	86	76	-118	-42	-18

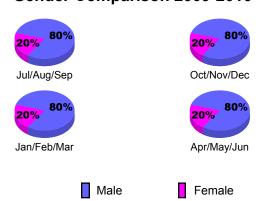


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



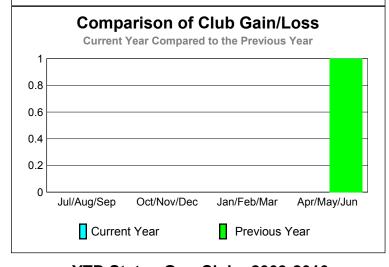


Totals

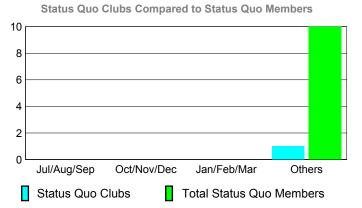
GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

			Results 19-2010		<u>Clubs</u> 2008-2009
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	1	0	0	0	0
Apr/May/Jun	1	0	0	0	1

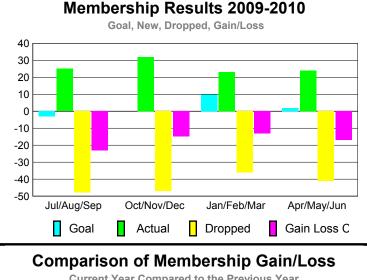
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

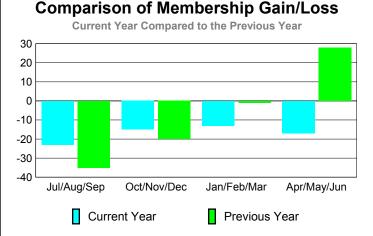


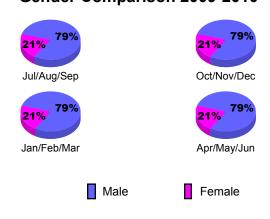
YTD Status Quo Clubs 2009-2010



		<u> </u>					
		Member	<u>Membership</u>				
		200	2008-2009				
	Net	Actual	Actual	Gain/	Gain/		
N (1	Memb	New	Dropped	Loss of	Loss of		
Month	<u>Goal</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>		
Jul/Aug/Sep	-3	25	-48	-23	-35		
Oct/Nov/Dec	0	32	-47	-15	-20		
Jan/Feb/Mar	10	23	-36	-13	-1		
Apr/May/Jun	2	24	-41	-17	28		
Totals	<u> a</u>	104	-68	-28			







20

10 0

-10

-20

Jul/Aug/Sep

Current Year



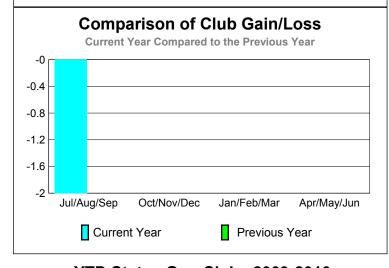
Totals

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

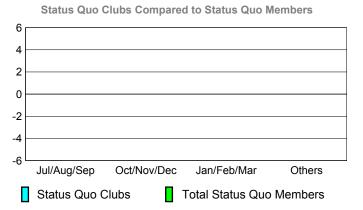
		· ·			
		<u>Club</u> 20 0	<u>Clubs</u> 2008-2009		
	New	Actual	Actual	Gain/	Gain/
	Club	New	Dropped	Loss of	Loss of
Month	Goal	Clubs	Clubs	Clubs	<u>Clubs</u>
Jul/Aug/Sep	0	0	-2	-2	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	1	0	0	0	0
Apr/May/Jun	1	0	0	0	0

CLURS

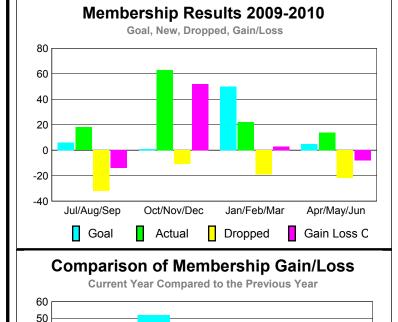
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 -1.6 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM	<u>BBRSH</u>	<u>IIP </u>	
		Member	ts	<u>Membership</u>	
		200		2008-2009	
Month	Net Memb <u>Goal</u>	Gain/ Loss of <u>Memb</u>			
Jul/Aug/Sep	6	18	-32	-14	-8
Oct/Nov/Dec	1	63	-11	52	-17
Jan/Feb/Mar	50	22	-19	3	-9
Apr/May/Jun	5	14	-22	-8	-18
Totals	62	117	-84	33	-52

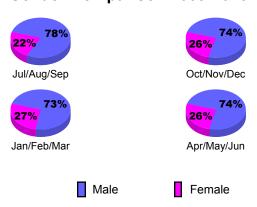


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun





Totals

GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

0

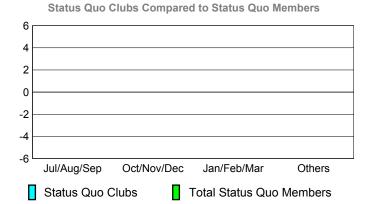
CLUBS Club Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 0 Oct/Nov/Dec 4 0 0 0 0 Jan/Feb/Mar 3 0 0 0 Apr/May/Jun 0 0

-1

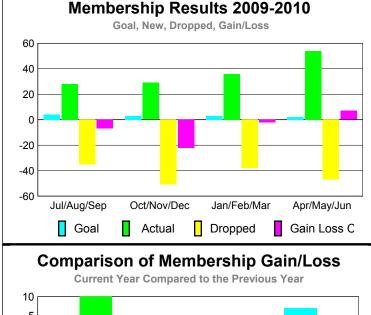
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 3 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

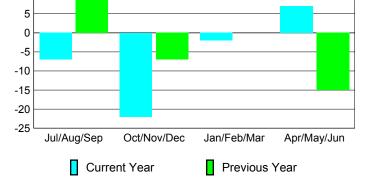
Comparison of Club Gain/Loss **Current Year Compared to the Previous Year** 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Apr/May/Jun Jan/Feb/Mar Current Year Previous Year

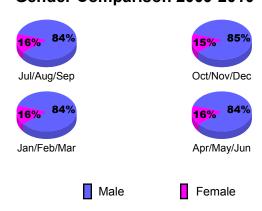
YTD Status Quo Clubs 2009-2010



		MEM	<u>BBRSH</u>	<u>IIP </u>	
		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	4	28	-35	-7	10
Oct/Nov/Dec	3	29	-51	-22	-7
Jan/Feb/Mar	3	36	-38	-2	0
Apr/May/Jun	2	54	-47	7	-15
Totals	12	147	-24	-12	







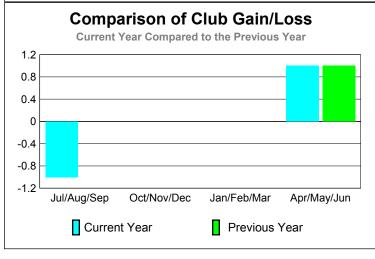


GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

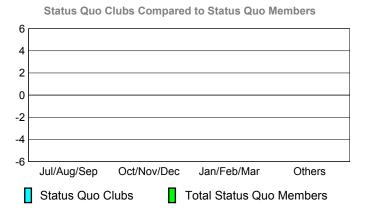
		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	1	0	-1	-1	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	1	1	0	1	1
Totals	2	1	-1	0	1

CLUBS

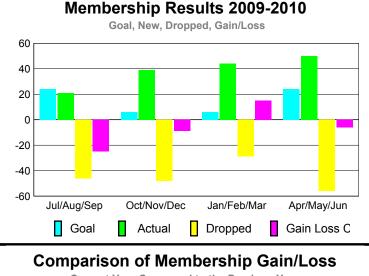
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

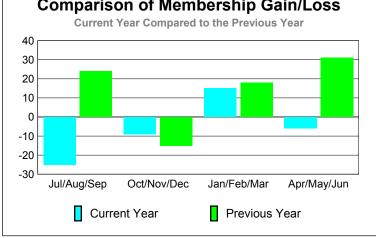


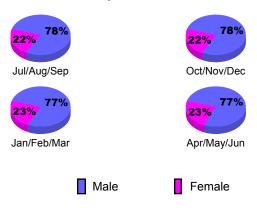
YTD Status Quo Clubs 2009-2010



		MIT MATE	TO MICS II		
		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb Goal	Actual New Memb	Gain/ Loss of Memb		
Jul/Aug/Sep	24	21	<u>Memb</u> -46	<u>Memb</u> -25	24
Oct/Nov/Dec	6	39	-48	-9	-15
Jan/Feb/Mar	6	44	-29	15	18
Apr/May/Jun	24	50	-56	-6	31
Totals	60	154	-179	-25	58





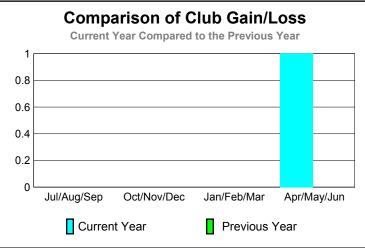




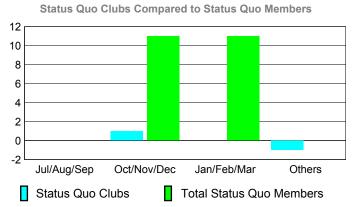
GMT: STEVEN D SHERER Location: PENNSYLVANIA GMT CA: 1

		<u>Club</u> 20 0	<u>Clubs</u> 2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	1	-1	0	0
Jan/Feb/Mar	1	0	0	0	0
Apr/May/Jun	0	1	0	1	0
Totals	2	2	-1	1	0

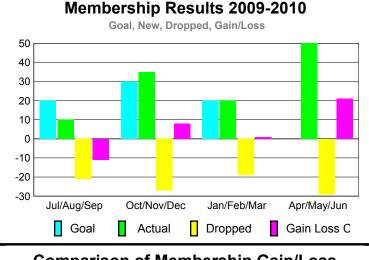
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4-0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual

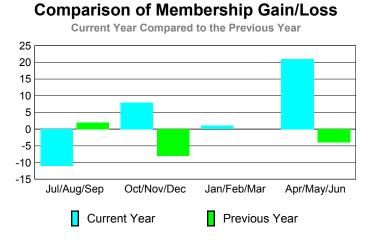


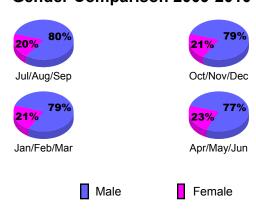
YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 20 -21 2 10 -11 Oct/Nov/Dec 30 35 -27 8 -8 Jan/Feb/Mar 20 20 -19 0 1 Apr/May/Jun 50 -29 21 -4 0 Totals 115 -96 19 -10







-20

-40

-60

Jul/Aug/Sep

Current Year

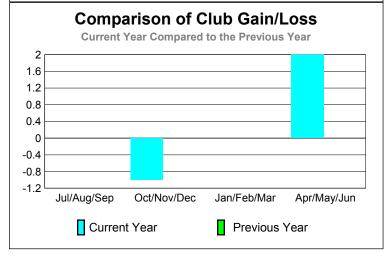


Location: VIRGINIA GMT CA: 1 **GMT: STEVEN D SHERER**

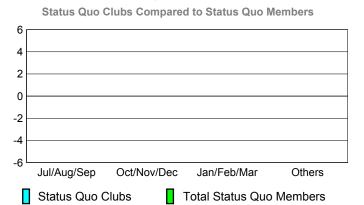
		C.	<u>LUBS</u>		
		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>		
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	1	0	-1	-1	0
Jan/Feb/Mar	1	0	0	0	0
Apr/May/Jun	0	2	0	2	0
Totals	2	2	-1	1	0

OT TING

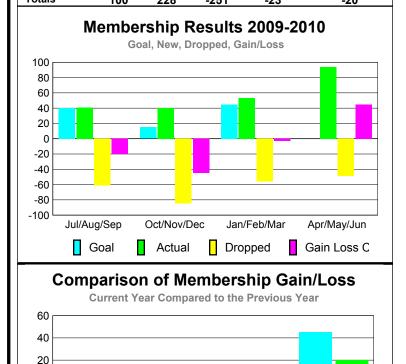
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 2 1.6 1.2 8.0 0.4-0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual



YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep 40 -61 -20 -30 41 Oct/Nov/Dec 15 40 -85 -45 -1 Jan/Feb/Mar -3 -9 45 53 -56 Apr/May/Jun -49 45 20 0 94 Totals 100 228 -251 -23 -20

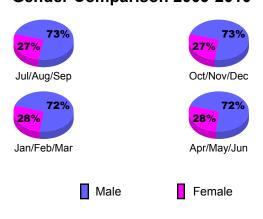


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



-5

-10 -15

-20 -25

Jul/Aug/Sep

Current Year

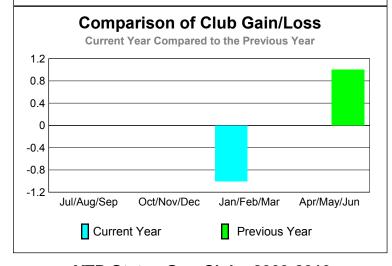


GMT: STEVEN D SHERER Location: VIRGINIA GMT CA: 1

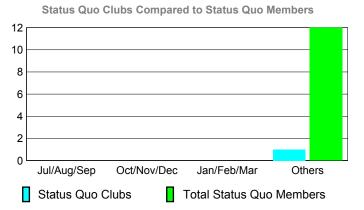
		<u>Club</u> 20 0	<u>Clubs</u> 2008-2009				
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>				
Jul/Aug/Sep	0	0	0	0	0		
Oct/Nov/Dec	0	0	0	0	0		
Jan/Feb/Mar	1	0	-1	-1	0		
Apr/May/Jun	0	0	0	0	1		
Totals	1	0	-1	-1	1		

CLUBS

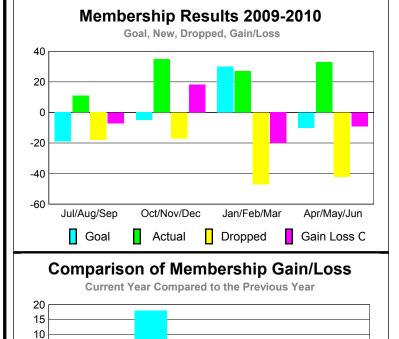
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4-0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual



YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -18 -7 -8 -19 11 Oct/Nov/Dec -5 35 -17 18 -23 Jan/Feb/Mar 30 27 -47 -20 -14 Apr/May/Jun -10 33 -42 -9 3 Totals 106 -124 -18 -42

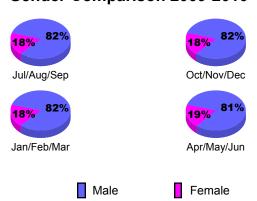


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



n

-20

-40

-60

-80 -100

Jul/Aug/Sep

Current Year



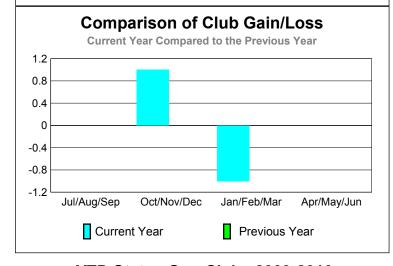
Location: VIRGINIA GMT CA: 1 **GMT: STEVEN D SHERER**

0

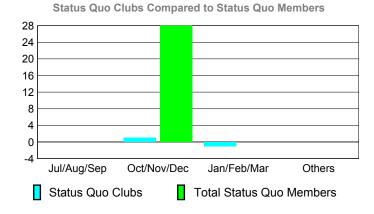
Club Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 0 Oct/Nov/Dec 1 0 1 0 Jan/Feb/Mar -1 -1 0 Apr/May/Jun 0 0 0 0 n Totals

CLUBS

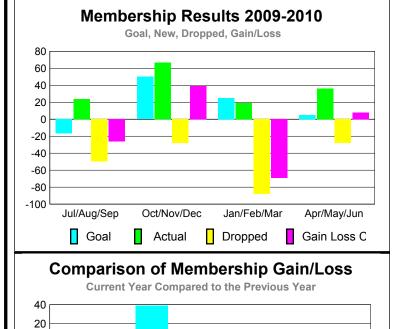
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4-0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Dropped Gain Loss C Actual



YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -50 -26 -17 24 -94 Oct/Nov/Dec 50 67 -28 39 4 Jan/Feb/Mar -88 6 25 19 -69 Apr/May/Jun 36 -28 8 -33 5 Totals 146 -194 -117 -48

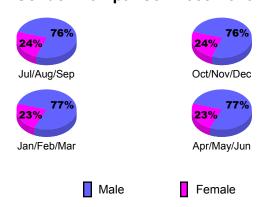


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun



0 -10

-20

-30

-40

Jul/Aug/Sep

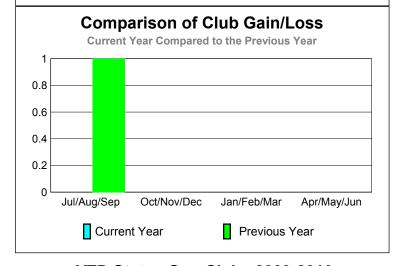
Current Year



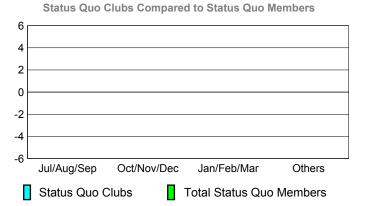
GMT: STEVEN D SHERER Location: VIRGINIA GMT CA: 1

		<u>Club</u> 200		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	1
Oct/Nov/Dec	2	0	0	0	0
Jan/Feb/Mar	1	0	0	0	0
Apr/May/Jun	1	0	0	0	0
Totals	4	0	0	0	1

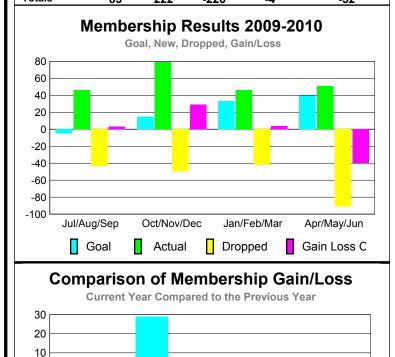
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 2 1.6 1.2 0.8 0.4 0 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM				
	<u>Membership</u>					
		200	9-2010		2008-2009	
Month	Net Actual Actual Gain/ Memb New Dropped Loss of Month Goal Memb Memb Memb					
Jul/Aug/Sep	-5	46	-43	3	-28	
Oct/Nov/Dec	15	79	-50	29	-1	
Jan/Feb/Mar	33	46	-42	4	-5	
Apr/May/Jun	40	51	-91	-40	-18	
Totals	83	222	-226	-4	-52	

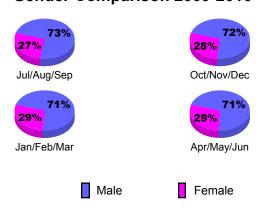


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun





Apr/May/Jun

Goal

Actual

Totals

GMT: STEVEN D SHERER Location: VIRGINIA GMT CA: 1

		C.	TAR2		
		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0

0

0

0

0

OT TING

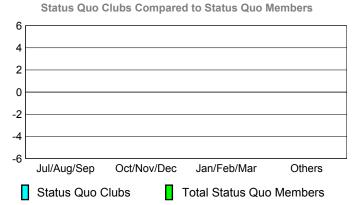
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1 0.8 0.6 0.4 0.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others

Dropped

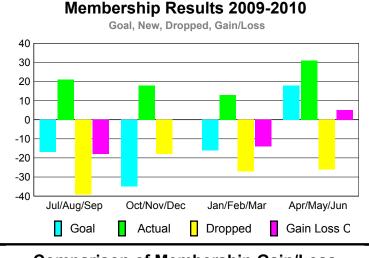
Gain Loss C

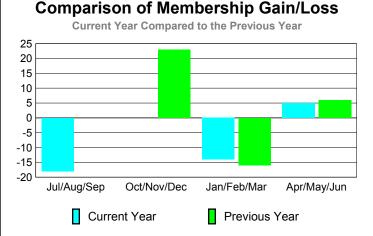
Comparison of Club Gain/Loss Current Year Compared to the Previous Year 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Current Year Previous Year

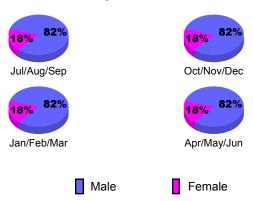
YTD Status Quo Clubs 2009-2010



MEMBERSHIP Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -39 0 -17 21 -18 Oct/Nov/Dec 23 -35 18 -18 0 Jan/Feb/Mar -27 -14 -16 -16 13 Apr/May/Jun 31 -26 5 6 18 Totals -50 83 -110 -27 13







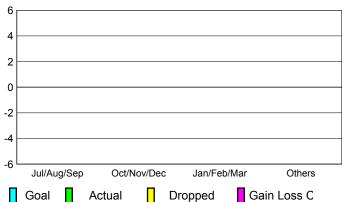


GMT: STEVEN D SHERER Location: VIRGINIA GMT CA: 1

		<u>Club</u> 200		<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	0	0	0
Oct/Nov/Dec	0	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	0	0	0	0	0
Totals	0	0	0	0	0

Club Results 2009-2010

Goal, New, Dropped, Gain/Loss

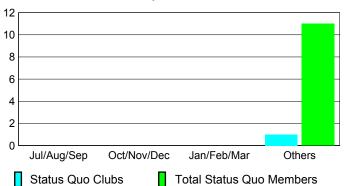


Comparison of Club Gain/Loss

Current Year Compared to the Previous Year 6 4 2 0 -2 -4 -6 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Current Year Previous Year

YTD Status Quo Clubs 2009-2010

Status Quo Clubs Compared to Status Quo Members



MEMBERSHIP

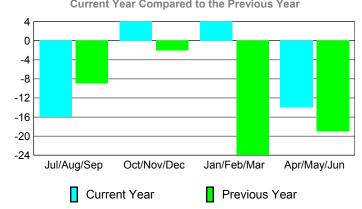
Membership Results <u>Membership</u> 2009-2010 2008-2009

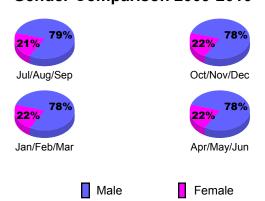
	Net	Actual	Actual	Gain/	Gain/
Month	Memb Goal	New Memb	Dropped Memb	Loss of Memb	Loss of Memb
Jul/Aug/Sep	0	7	-23	-16	<u>-9</u>
Oct/Nov/Dec	0	14	-10	4	-2
Jan/Feb/Mar	0	16	-12	4	-24
Apr/May/Jun	0	13	-27	-14	-19
Totals	0	50	-72	-22	-54

Membership Results 2009-2010

Goal, New, Dropped, Gain/Loss 20 15 10 5 0 -5 -10 -15 -20 -25 -30 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Apr/May/Jun Goal Actual Dropped Gain Loss C

Comparison of Membership Gain/Loss **Current Year Compared to the Previous Year**





-10

-20

-30 -40

Jul/Aug/Sep

Current Year

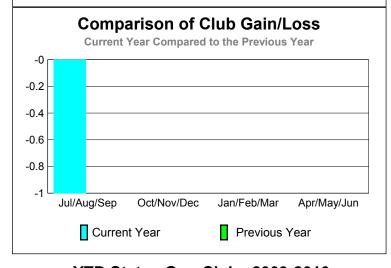


GMT: STEVEN D SHERER Location: WEST VIRGINIA GMT CA: 1

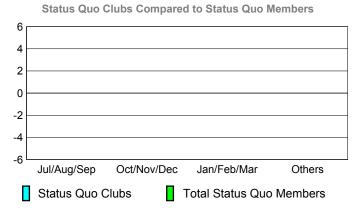
		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009	
Month	New Club Goal	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>
Jul/Aug/Sep	0	0	-1	-1	0
Oct/Nov/Dec	1	0	0	0	0
Jan/Feb/Mar	0	0	0	0	0
Apr/May/Jun	1	0	0	0	0
Totals	2	0	-1	-1	0

CLUBS

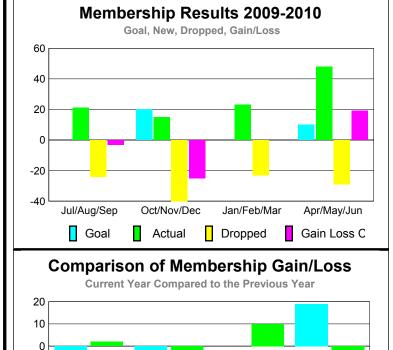
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		MEM	<u>BERSH</u>	<u>IIP </u>			
		Member	ts	Membership			
		200	9-2010		2008-2009		
	Net	Actual	Actual	Gain/	Gain/		
	Memb	New	Dropped	Loss of	Loss of		
Month	Goal	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>	<u>Memb</u>		
Jul/Aug/Sep	0	21	-24	-3	2		
Oct/Nov/Dec	20	15	-40	-25	-8		
Jan/Feb/Mar	0	23	-23	0	10		
Apr/May/Jun	10	48	-29	19	-32		
Totals	30	107	-116	-9	-28		

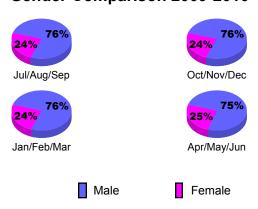


Gender Comparison 2009-2010

Jan/Feb/Mar

Previous Year

Apr/May/Jun





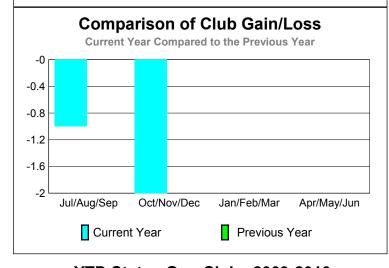
Totals

GMT: STEVEN D SHERER Location: WEST VIRGINIA GMT CA: 1

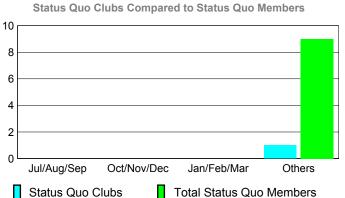
	<u>Club</u> Results 2009-2010				<u>Clubs</u> 2008-2009	
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	
Jul/Aug/Sep	0	0	-1	-1	0	
Oct/Nov/Dec	0	0	-2	-2	0	
Jan/Feb/Mar	0	0	0	0	0	
Apr/May/Jun	1	1	-1	0	0	

CLURS

Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 1.2 0.8 0.4 0 -0.4 -0.8 -1.2 -1.6 -2 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



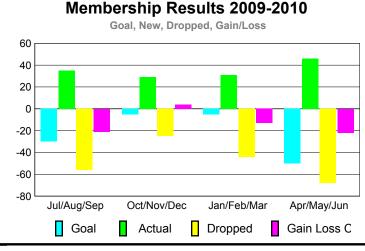
	_	- · ·	
		74%	74%
		26%	26%
		Jan/Feb/Mar	Apr/May/Jun
Jan/Feb/Mar Others	_	_	_
		Male	Female

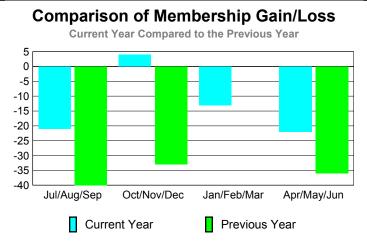
25%

Jul/Aug/Sep

Membership Results <u>Membership</u> 2009-2010 2008-2009 Net Actual Actual Gain/ Gain/ Memb New Dropped Loss of Loss of Month Goal Memb Memb Memb **Memb** Jul/Aug/Sep -56 -40 -30 35 -21 Oct/Nov/Dec -5 29 -25 4 -33 Jan/Feb/Mar -5 -44 -13 0 31 Apr/May/Jun -50 46 -68 -22 -36 Totals -90 141 -193 -52 -109

MEMBERSHIP





Gender Comparison 2009-2010

26%

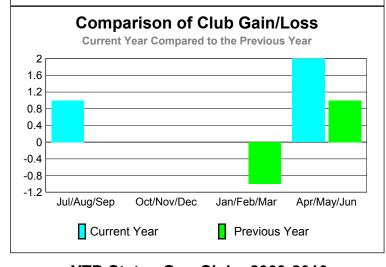


Totals

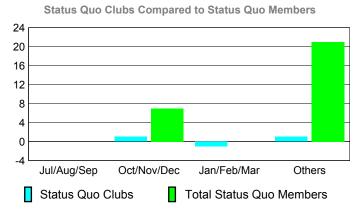
GMT: STEVEN D SHERER Location: WEST VIRGINIA GMT CA: 1

LUBS						
		<u>Club</u> 20 0		<u>Clubs</u> 2008-2009		
Month	New Club <u>Goal</u>	Actual New <u>Clubs</u>	Actual Dropped <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	Gain/ Loss of <u>Clubs</u>	
Jul/Aug/Sep	0	1	0	1	0	
Oct/Nov/Dec	0	0	0	0	0	
Jan/Feb/Mar	0	0	0	0	-1	
Apr/May/Jun	0	2	0	2	1	

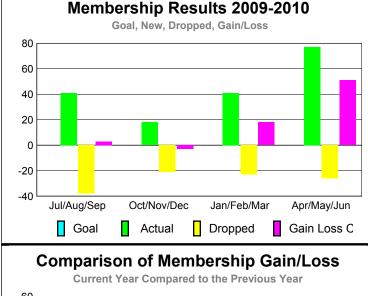
Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 2 1.6 1.2 0.8 0.4 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C

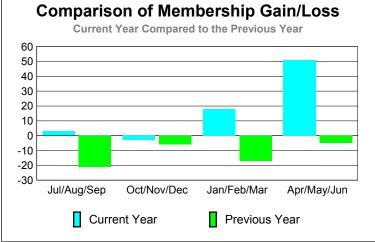


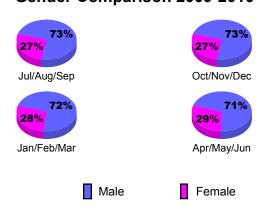
YTD Status Quo Clubs 2009-2010



		Member 200	<u>Membership</u> 2008-2009		
Month	Net Memb Goal	Actual New Memb	Actual Dropped Memb	Gain/ Loss of Memb	Gain/ Loss of Memb
Jul/Aug/Sep	0	41	-38	3	-21
Oct/Nov/Dec	0	18	-21	-3	-6
Jan/Feb/Mar	0	41	-23	18	-17
Apr/May/Jun	0	77	-26	51	-5
Totals	0	177	-108	69	-49









Apr/May/Jun

Totals

25

n

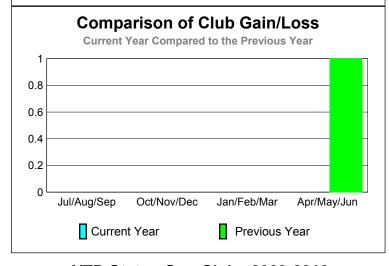
GMT: STEVEN D SHERER Location: WEST VIRGINIA GMT CA: 1

CLUBS Club Results Clubs 2008-2009 2009-2010 New Actual Actual Gain/ Gain/ Club New **Dropped** Loss of Loss of Month Goal Clubs Clubs Clubs Clubs Jul/Aug/Sep 0 0 0 0 0 Oct/Nov/Dec 25 0 0 0 0 Jan/Feb/Mar 0 0 0 0 0

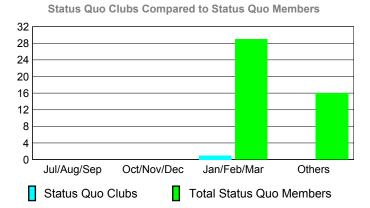
n

0

Club Results 2009-2010 Goal, New, Dropped, Gain/Loss 28 24 20 16 12 8 Jul/Aug/Sep Oct/Nov/Dec Jan/Feb/Mar Others Goal Actual Dropped Gain Loss C



YTD Status Quo Clubs 2009-2010



		Member 200	Membership 2008-2009		
Month	Net Memb <u>Goal</u>	Actual New <u>Memb</u>	Actual Dropped <u>Memb</u>	Gain/ Loss of <u>Memb</u>	Gain/ Loss of <u>Memb</u>
Jul/Aug/Sep	-8	19	-16	3	-12
Oct/Nov/Dec	17	12	-15	-3	-57
Jan/Feb/Mar	-8	14	-29	-15	9
Apr/May/Jun	17	11	-32	-21	25
Totals	18	56	-92	-36	-35

MEMBERSHIP

